Aldar Audit Bureau
Abdullah Al-Basri & Co.
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Grant Thornton

Deal Advisory

SERVICES IN SAUDI ARABIA

2025

End-to-End Deal Advisory

Driving Smart Transactions

Grant Thornton delivers deal advisory services with a strategic lens and a strong emphasis on commercial value.

Our experienced professionals provide comprehensive support throughout the entire transaction lifecycle, enabling you to unlock value, manage risk, and make informed decisions with confidence.

Our Services

Mergers and Acquisitions, and Corporate Finance

Navigating a corporate transaction demands more than financial expertise, it requires strategic clarity, sector knowledge, and disciplined execution. Whether acquiring, divesting or raising capital, our corporate finance specialists work closely with you to achieve the right outcome. We support the full deal lifecycle, from acquisition screening and valuation to deal structuring and equity fundraising. On the sell-side, we advise on readiness, buyer identification, process management, and negotiations to maximise value. Each engagement is tailored to your strategic objectives to ensure sustainable, long-term outcomes.

Financial Due Diligence

Our due diligence approach goes beyond the numbers to provide a clear, risk-focused view of a transaction. We assess financial, operational, and tax matters to help you understand the true position of a target or investment. This includes analysing performance drivers, earnings quality, working capital trends, and potential exposures. Our insights are clearly presented to support negotiations, manage risk, and inform post-deal integration.

Valuations and Financial Modelling

Independent, well-supported valuations are essential for deal execution and stakeholder confidence. We deliver robust valuations for statutory, transactional, and strategic purposes, including purchase price allocation and decision support. Our financial modelling specialists build tailored, flexible models to evaluate complex scenarios and guide planning. Every engagement is underpinned by technical rigour and commercial insight, ensuring informed and defensible decisions.

Debt Advisory & Restructuring

Accessing the right capital at the right time is crucial for growth, restructuring, and executing transactions. We provide independent advice on debt raising, refinancing, and capital restructuring to help optimise your funding structure and secure favourable terms. Our team works closely with you to assess requirements, explore options, engage with lenders, and structure facilities aligned with your strategy and risk profile.

Infrastructure Advisory

Infrastructure transactions require a clear grasp of commercial, financial, and regulatory complexities. We advise on all aspects of capital investment projects, including model audits, financial structuring, and business case support. Our specialists combine technical expertise with sector insight to bring clarity, confidence, and assurance to high-value, long-term projects.

Capital Markets

Preparing to access public capital markets involves navigating complex regulatory, operational, and governance requirements. We help businesses assess readiness for an initial public offering (IPO), prepare for investor scrutiny, and implement the changes necessary for successful listing.

Our capital markets advisory includes support with business planning, financial reporting, governance, and transaction structuring—ensuring you are well-positioned to attract investment and achieve a successful market debut.

Access strategic support through our comprehensive services

Our proven deal advisory services experts offer you a comprehensive portfolio of services tailored to your individual needs:

Mergers and Acquisitions, and Corporate Finance

Strategic M&A and corporate finance advisory to support business growth, value realisation, and successful transaction execution.

- Buy-Side M&A Advisory.
- Sell-Side M&A Advisory.
- Capital Raising (Equity & Alternative Finance).
- Exit Planning & Succession.
- Joint Ventures & Strategic Partnerships.

Due Diligence and Transaction Support

Comprehensive due diligence and transaction support to help stakeholders assess risk, validate value, and execute successful deals with confidence.

- Financial Due Diligence.
- Vendor Due Diligence.
- SPA Review & Deal Execution Support.
- Tax Structuring & Completion Mechanisms.
- IT Due Diligence and Post-Transaction Integration .

Valuation and Financial Modelling

Independent valuation expertise to support strategic transactions, regulatory compliance, disputes, and financial reporting.

- Transaction Valuations (Acquisitions, Disposals).
- Dispute & Litigation Valuations.
- Restructuring & Tax Valuations.
- Asset & PPA Valuations.
- Intellectual Property & Intangible Valuations.

Debt Advisory & Restructuring

Strategic debt advisory and refinancing support to optimise capital structures, manage existing obligations, and unlock funding for growth.

- Refinancing & Restructuring.
- Acquisition & Growth Financing.
- Working Capital & Asset-Based Lending.
- Covenant & Lender Negotiations.
- Debt Capacity & Capital Structure Advisory.

Capital Markets

Expert capital markets advisory to support companies navigating public listings, fundraising, and ongoing market obligations with confidence and compliance.

- IPO Preparation & Readiness Assessments.
- Capital Raising & Direct Listings.
- Prospectus, Regulatory & Listing Rule Advisory.
- Sponsor, Nomad & Independent Expert Services.
- Public Company M&A & Takeover Advisory.

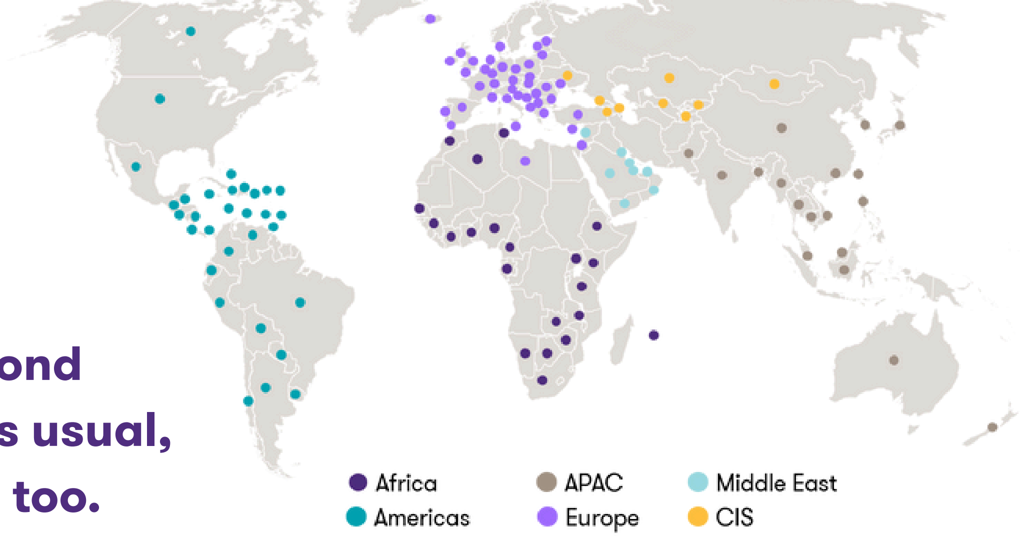
Infrastructure Advisory

Strategic infrastructure advisory to support the planning, financing, delivery, and optimisation of high-priority public and private infrastructure projects.

- Project Finance & Financial Modelling.
- Financial Model Audit & Assurance.
- Public-Private Partnerships (PFI/PPP) Advisory.
- Procurement Strategy & Bid Support.
- Business Case Development & Structuring.

"Navigating deals in today's fast-evolving Saudi market requires both insight and precision. At Grant Thornton, we take pride in offering clients hands-on support across M&A, debt advisory, capital markets, due diligence, infrastructure, and valuation, helping them make informed decisions and achieve lasting value."

Simi Nehra
Head of Deal Advisory, Grant Thornton



We go beyond business as usual, so you can too.

The global challenges facing businesses are unprecedented, and the untapped opportunities across Saudi Arabia are vast. This demands a different type of adviser. One willing to go beyond what's expected to deliver an experience that's more personal, agile, and proactive. That's Grant Thornton.

We are a global network with 73,000 passionate people in member firms in over 150 countries, with one common goal — to help you realise your ambitions in any environment. Across the GCC, our network is represented by 1,500 people across 10 offices. In Saudi Arabia, we are based in Riyadh, Jeddah and Khobar and have been in the market for over 40 years. Which is why we combine global scale and capability with local insights and understanding. So, whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realising stakeholder value, our firms have the assurance, tax, and advisory services to meet your needs.

We are trusted by top-tier clients throughout the Kingdom

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Saudi Electricity Company
Saudi Central Bank
Jadwa Investment
Abdul Latif Jameel Finance
King & Spalding
NOVARTIS
DHL
Chevron
AON
McKinsey&Company
OliverWyman
Gartner
The Saudi Investment Bank
NEOM
KAEC
SNB
Gulf Monetary Council
Council of Saudi Chambers
SISCO
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BRACEWELL
DASSAULT AVIATION
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Simi is the Head of Deal Advisory at Grant Thornton Saudi Arabia, bringing over two decades of experience in corporate finance. His expertise spans capital structuring, business valuations, financial modelling, due diligence, fundraising, and mergers & acquisitions.

Prior to his current role, Simi led the Mergers and Acquisitions division at a regional Big Four firm and served as a Corporate Finance Partner at Grant Thornton in the United Arab Emirates, where he played a key role in establishing the firm's presence in Abu Dhabi.

Simi has advised on a wide range of buy-side and sell-side M&A transactions, as well as capital raising initiatives for both private equity and corporate clients. A distinctive strength of his is investor engagement; he has built and maintained a network of over 600 investor relationships across the UK and GCC, including private equity firms, sovereign wealth funds, venture capitalists, family offices, high-net-worth individuals, and corporates.

Supporting Your Growth Ambitions in Saudi Arabia.

Contact our team to discuss your Deal Advisory needs.

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