



# Supply Chain Services:

Enabling Resilient, Digitally-Enabled Supply Chains for Saudi Arabia.

Saudi Arabia is rapidly transforming into a global logistics and industrial hub, driven by Vision 2030, giga-projects, localisation requirements, and accelerated digitalisation across public and private sectors.

As supply chains in the Kingdom expand in scale and complexity, organisations face increasing pressure to deliver cost efficiency, operational resilience, and service excellence, while navigating regulatory requirements and market volatility.

We support organisations operating in Saudi Arabia in designing, transforming, and optimising supply chains that are fit for the Kingdom's growth ambitions. Our approach combines strategic advisory, operational expertise, and digital enablement to help clients build agile, resilient, and future-ready supply chains aligned with national priorities and business objectives.

#### Our services include:

- Supply Chain Strategy & Digital Transformation.
- Operations Improvement & Process Optimisation.
- Cost Optimisation.
- Risk Management & Resilience Planning.
- Demand Forecasting & Inventory Management.
- Transportation Delivery Planning & E-Commerce.
- Procurement & Source Evaluation.
- Warehouse & Distribution Network Design.

# Our Services



## Transportation Delivery Plan & e-com



## Demand Forecasting, Inventory Management



## Warehouse & Distribution Network Design



## Procurement & Source Evaluation



## Supply Chain Strategy & Digital Transformation



## Cost Optimazation



## Operation Improvement & Process Optimazation



## Risk Management & Resilience Planning

### Transportation, Delivery Planning & E-Commerce

As Saudi Arabia accelerates its e-commerce, retail, and lastmile delivery capabilities, transportation efficiency and customer experience are critical differentiators.

#### Our services include:

- Transportation strategy design to optimise cost and service levels.
- Last-mile delivery optimisation to enhance reliability and customer satisfaction.
- Micro-fulfilment strategy design for retailers, manufacturers, and 3PL providers.
- Fleet management optimisation, including route planning and asset utilisation.

### Demand Forecasting & Inventory Management

In a fast-growing and increasingly consumer-driven Saudi market, accurate demand planning and inventory control are essential.

#### Our services include:

- Data-driven demand forecasting models to improve accuracy and responsiveness.
- Inventory optimisation strategies balancing customer service, cash flow, and risk.
- Safety stock and reorder point optimisation to ensure continuity of supply.
- Inventory turnover and obsolescence analysis.

### Warehouse & Distribution Network Design

We design warehouse and distribution networks that support Saudi Arabia's evolving logistics landscape, including regional hubs, free zones, and last-mile delivery models.

#### Our capabilities include:

- Needs assessments to evaluate current warehouse and distribution operations.
- Warehouse and distribution network design aligned to cost, service, and growth requirements.
- Network optimisation to support national and cross-border distribution.
- Performance metrics to monitor and continuously improve operational effectiveness.

### Procurement & Source Evaluation

Local content requirements, supplier dependency, and geopolitical risk have elevated procurement to a strategic priority in the Kingdom.

#### We support organisations through:

- Procurement strategy development aligned to localisation and cost objectives..
- Supplier relationship management (SRM), including supplier classification and risk assessment.
- Source evaluation and sourcing risk mitigation.
- Procurement performance metrics and governance frameworks.
- Technology recommendations to enhance procurement transparency and control.

### Supply Chain Strategy & Digital Transformation

We work with leadership teams to design holistic supply chain strategies aligned to Vision 2030, localisation objectives, and long-term growth plans.

#### Our services include:

- Supply chain strategy design to support expansion, localisation, and resilience.
- Digital transformation roadmaps leveraging advanced technologies such as AI, IoT, and data analytics.
- Supply chain orchestration to improve end-to-end visibility, coordination, and decision-making across complex ecosystems.

This enables organisations to move from fragmented operations to integrated, digitally enabled supply chains capable of supporting national and regional growth.

### Cost Optimisation

As organisations in the Kingdom balance rapid growth with profitability, cost optimisation remains a key priority.

#### We help clients identify and deliver sustainable cost savings across:

- Transportation and logistics.
- Warehousing and distribution.
- Procurement and sourcing.
- Inventory and working capital.

Our focus is on long-term value creation, not short-term cost cutting.

### Operations Improvement & Process Optimisation

As organisations scale rapidly in Saudi Arabia, operational efficiency becomes critical to maintaining performance and controlling cost.

#### We support clients through:


- End-to-end operational diagnostics to identify bottlenecks and inefficiencies.
- Process redesign to improve efficiency, throughput, and service levels.
- Lean manufacturing and waste elimination programmes.
- Six Sigma and continuous improvement initiatives to enhance quality and productivity.
- Capacity planning and utilisation to support growth without over-stretching resources.
- Performance metrics and KPIs aligned to operational and strategic objectives.

### Risk Management & Resilience Planning

Recent global and regional disruptions have highlighted the importance of supply chain resilience in Saudi Arabia's strategic sectors.

#### We support clients through:

- Supply chain risk and resilience strategy development.
- Business continuity planning (BCP) aligned to regulatory and operational requirements.
- Scenario planning to assess disruption impacts and strengthen mitigation strategies.
- End-to-end risk identification across suppliers, logistics, and operations.



The organisations that lead in the next decade will be those that treat supply chain transformation not as an operational exercise, but as a strategic advantage.

# We are where you need us in Saudi Arabia and beyond.

Beyond Saudi Arabia, we are part of Grant Thornton International, a global network of 80,000 professionals across more than 156 countries. Together, we share a single purpose: to help dynamic organisations realise their ambitions, wherever opportunity takes them.

By combining global reach with deep local knowledge, we support clients as they expand across markets, enhance operational efficiency, navigate complex risks and regulations,

and create sustainable stakeholder value. Through our assurance, tax, and advisory services, we deliver the insight and expertise needed to turn vision into measurable success.

Percentage of Forbes 100 companies served by Grant Thornton member firms



Percentage of Fortune 500 companies served by Grant Thornton member firms regionally



**93%** of Forbes 100 companies are clients of Grant Thornton member firms

**56%** of Fortune Global 500 companies are clients of Grant Thornton member firms

**Global**

People  
80,000

Offices  
700+

Markets  
156

**KSA**

People  
250+

Years  
40+

Offices  
3



America	Africa	Europe	Middle East	CIS	Asia Pacific
44 markets	22 markets	46 markets	10 markets	8 markets	20 markets
20,200+ people	3,000+ people	22,400+ people	1,500+ people	690+ people	24,900+ people



# Going Beyond.

We go beyond delivering services, we build lasting relationships. We recognise that every client is unique, and we adapt our approach to your pace, your priorities, and your vision. Our focus on people and genuine collaboration ensures that we are not just advisors, but partners invested in your success.

Through real access to the global Grant Thornton network, we bring world-class expertise directly to you whenever it is needed. We embrace diverse perspectives and believe that innovation comes from collaboration. Rather than simply anticipating the future, we work with you to shape it, aligning our insights with your goals to create meaningful impact. Our commitment is constant: to deliver exceptional quality, earn your trust, and empower you to grow with confidence.

## **Care about people and relationships.**

Uncovering the right answer starts with asking the right questions. We invest in listening, building relationships, and understanding your concerns. Which allows our team to focus on the real issues, challenge you constructively, collaboratively engage and offer solutions that are both illuminating and actionable.

We go beyond expectations through empathy, collaboration, and personalisation.

## **We work at your pace.**

Issues arise, goals evolve, needs change. And our team is poised to change with them. Our flatter structure and agile approach quickly adapts to your way of working. We aren't limited by geographical borders. We've replaced silos with relationships. We simplify the complex, making the technical accessible. So, you're always ready to react at the speed of today's business.

We go beyond to provide speed, clarity, and flexibility.

## **We are committed to delivering high quality consistency.**

Every time you work with us, no matter which member firm in our network, you'll find the same rigorous approach, professional standards, and commitment to excellence. And we're constantly leveraging our technical expertise and technological innovations to set the bar even higher. to set the bar even higher.

We go beyond to set the standard for quality, expertise, and innovation.

## **We value diverse perspectives.**

Sometimes the path forward isn't clear until you change your point of view. Which is why we foster an open culture where the boldest ideas can flourish. We celebrate fresh thinking. We combine deep industry expertise with newly uncovered insights. So, you can make decisions with confidence.

We go beyond to nurture fresh thinking, diverse solutions, and confident decisions.

## **We don't predict the future. We help you shape it.**

A brighter tomorrow starts with a clear eye on the horizon and compass to guide you. Which is why we match proactive insights to practical applications. Working closely with regulators, funders, and standard setting bodies to help define the business landscape. Creating sustainable growth through positive progress. So, no matter the road ahead, you're moving forward.

We go beyond to offer proactive insights, practical guidance, and positive progress.



# We are committed to embedding and reinforcing sustainable supply chain practices.

Sustainability is no longer a peripheral consideration, it is a strategic imperative. Organisations that fail to embed sustainability into their operating models risk not only long-term value erosion, but also their responsibility to future generations. We see sustainability as opportunity: a catalyst for smarter decisions, stronger resilience, and sustainable growth.

In a market defined by rapid expansion, digital acceleration, and national transformation, supply chains must evolve into engines of resilience, efficiency, and competitive advantage. Our work is grounded in deep operational insight and digital transformation, turning complexity into clarity and strategy into measurable performance. At the core of this journey is a commitment to excellence, innovation, and long-term impact for organisations across Saudi Arabia.



**Sofia Raptopoulou**

Director

E [sofia.raptopoulou@sa.gt.com](mailto:sofia.raptopoulou@sa.gt.com)

Sofia Raptopoulou is a supply chain and logistics leader with over 20 years of experience driving operational excellence, digital transformation, and innovation across global industries. She has led award-winning last-mile delivery platforms, spearheaded large-scale digital initiatives in ports and logistics, and delivered automation, IoT, AI-driven optimisation, and advanced fulfilment solutions.

With deep expertise spanning strategy, sustainability, and execution, Sofia brings a distinctive combination of strategic insight and hands-on leadership to help organisations build resilient, high-performing supply chains fit for the future.