




# Grant Thornton in Saudi Arabia.

Our journey in Saudi Arabia began over 30 years ago, when we were one of the very first professional service firms in the country. We now offer a full service offering across the country.

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**Go Beyond with Grant Thornton**

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# Go Beyond Grant Thornton

Grant Thornton is a different kind of network ready to meet the very diverse demands of today's business.

Delivering fresh perspectives, practical solutions, and consistent high quality through a more personal, agile, proactive approach.



# MESSAGE FROM OUR CEO

## Going beyond is what makes us different.

As Saudi Arabia continues to diversify and emerge as one of the leading countries across the Gulf State, its innovative vision has enabled the country to become one of the most promising economies for foreign direct investment, specifically as opportunities across the country are buoyant.

To leverage the opportunities, businesses need an advisor who can go beyond, and this is just the way we work at Grant Thornton Saudi Arabia, we deliver an experience that's personal, agile, and proactive.

We have been supporting local businesses for over three decades, and have enabled privately owned, publicly listed and public sector clients across Saudi Arabia to leverage the local market opportunities, along with diversifying practices to align with the countries vision.

Our clients come to us for our technical skills, ethical standards, and high-quality capabilities, but also for our approach to offering real insight and a fresh perspective which keeps our clients moving beyond, with the support of over 200 Grant Thornton professionals



Abdullah Al-Basri  
CEO



# We are where you need us in Saudi Arabia and beyond.

## We give you access to the world

Beyond Saudi Arabia we are a member firm of Grant Thornton International, a global network with 62,000 passionate people in member firms in 140 countries, with one common goal — to help you realise your ambitions in any environment. Which is why we combine global scale and capability with local insights and understanding. Whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realising stakeholder value, our firms have the assurance, tax, and advisory services to meet your needs.





# Going Beyond.

## **Care about people and relationships.**

Uncovering the right answer starts with asking the right questions. We invest in listening, building relationships, and understanding your concerns. Which allows our team to focus on the real issues, challenge you constructively, collaboratively engage and offer solutions that are both illuminating and actionable.

**We go beyond expectations through empathy, collaboration, and personalisation.**

## **We work at your pace.**

Issues arise, goals evolve, needs change. And our team is poised to change with them. Our flatter structure and agile approach quickly adapts to your way of working. We aren't limited by geographical borders. We've replaced silos with relationships. We simplify the complex, making the technical accessible. So, you're always ready to react at the speed of today's business.

**We go beyond to provide speed, clarity, and flexibility.**

## **We value diverse perspectives.**

Sometimes the path forward isn't clear until you change your point of view. Which is why we foster an open culture where the boldest ideas can flourish. We celebrate fresh thinking. We combine deep industry expertise with newly uncovered insights. So, you can make decisions with confidence.

**We go beyond to nurture fresh thinking, diverse solutions, and confident decisions.**

## **We don't predict the future. We help you shape it.**

A brighter tomorrow starts with a clear eye on the horizon and compass to guide you. Which is why we match proactive insights to practical applications. Working closely with regulators, funders, and standard setting bodies to help define the business landscape. Creating sustainable growth through positive progress. So, no matter the road ahead, you're moving forward.

**We go beyond to offer proactive insights, practical guidance, and positive progress.**



**We are committed to delivering high quality consistently.**

Every time you work with us, no matter which member firm in our network, you'll find the same rigorous approach, professional standards, and commitment to excellence. And we're constantly leveraging our technical expertise and technological innovations to set the bar even higher.

**We go beyond to set the standard for quality, expertise, and innovation.**

**Care about people and relationships.**

**We work at your pace.**

**We value diverse perspectives.**

**We don't predict the future. We help you shape it.**

**We are committed to delivering consistently high quality.**





# Offering you diverse services

Supporting you to go beyond in Saudi Arabia through  
Audit, Advisory and Tax solutions.

[MORE INFORMATION](#)





## Assurance

- Statutory audit
- External audit
- Limited review
- Specialised audits
- Agreed upon procedures
- Compilation assignments
- First time adoption of IFRS
- IFRS compliance
- Cybersecurity assessment
- Cybersecurity validation



## Zakat & Tax

- Direct international tax
- Global mobility services
- Indirect tax
- Private client services
- Transfer pricing
- Tax advisory
- Corporate tax
- Withholding tax issues
- Company registration
- Zakat and tax compliance
- Zakat and tax delegation
- International tax
- Tax due diligence
- Double Tax Treaty



## Business Risk

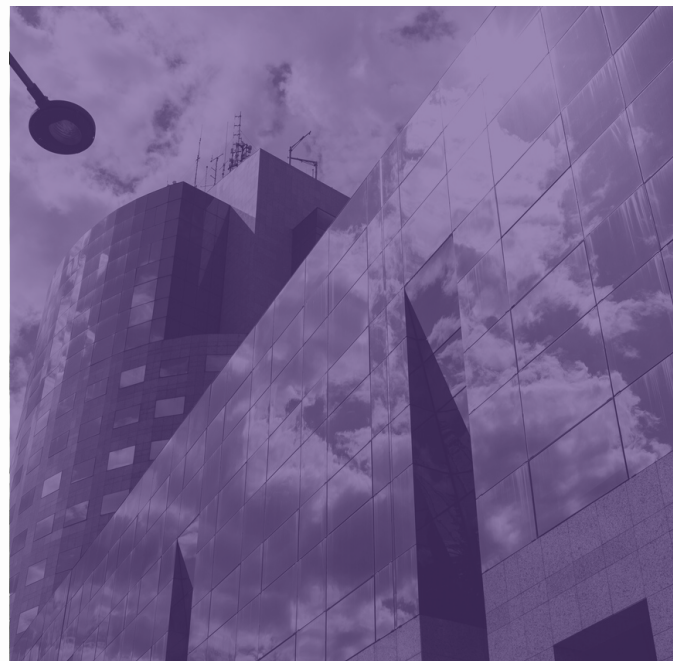
- Internal audit services
- External Quality Assessment
- Enterprise Risk Management
- Sarbanes-Oxley Consulting
- Regulatory compliance audit
- Business process improvement
- Corporate governance
- Contract reviews
- Capital projects assurance
- Cybersecurity



## Forensics

- Fraud & regulatory investigations
- Expert dispute resolution
- Digital forensics
- Cyber-security
- Insurance solutions





## Transactions

- Mergers & Acquisitions
- Business plan
- Market research
- Private equity advisory
- Exit strategy services
- Performance improvement
- Valuations
- Restructuring
- Raising finance
- Tax structuring
- Financial reporting



## Growth

- Strategy services
- Operational excellence
- Business intelligence
- Analytics
- Technology Advisory
- Outsourcing
- Robotic process automation



## Marketing

- Marketing Consulting
- Brand Consulting
- Post-Merger Integration
- Marketing Outsourcing
- Events
- Graphic Design
- Communication programmes
- Content Generation
- Client Satisfaction Mapping
- Client Satisfaction Review



## Digital & Insights

- Social Media Audit
- Social Media Management
- Digital Communication
- E-Commerce Advisory
- Website Audit & Consultancy



# ASSURANCE

We have the scope, depth and global reach to serve dynamic organisations in Saudi Arabia.

Our team can provide you with assurance services that deliver real value and support investor confidence.

We approach each engagement with sharp thought, straight talk and common sense. In addition to verifying that financial results are fairly presented and meet applicable professional standards, we provide observations and insight into the real performance of your business.

We have a dedicated quality monitoring programme that focuses on the six elements of International Standard on Quality Control (ISQC) 1. Under this programme, our quality is reviewed by our international office, who provide feedback on the design, implementation and operation of our assurance practice quality control.

This rigorous approach helps make sure we deliver consistent, quality services for our clients worldwide.

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Statutory audit . External audit . Limited review . Specialised audits . Agreed upon procedures  
Compilation assignments . First time adoption of IFRS . IFRS compliance . Cybersecurity assessment & validation



# ADVISORY

We offer a comprehensive range of advisory services to help you create, transform and protect value.

## Business Risk

With an increased emphasis on globalisation and digitalisation, our team work with clients to navigate new emerging risks. They are well versed with local complexities and challenges; and along with having access to our global network of business risk professionals, can give both a local and global perspective.

Internal audit services . External Quality Assessment  
Enterprise Risk Management . Sarbanes-Oxley  
Consulting . Regulatory compliance audit . Business  
process improvement . Corporate governance  
Contract reviews . Capital projects assurance .  
Cybersecurity

## Forensics

Our forensic capability is integrated with our wider advisory services. It's not an add-on. With the help of our experienced investigators, forensic accountants and computer forensic specialists, our seamless team approach offers you a full range of expertise.

Fraud & regulatory investigations . Expert dispute  
resolution . Digital forensics . Cyber-security  
Insurance solutions



# Transaction Advisory

Through our highly experienced team, we offer seamless access to a full range of transactional advisory services, ensuring you get maximum value from your deals. With market-leading teams in all key financial centres, we can advise wherever you are looking to acquire.

Mergers & Acquisitions . Business plan  
Market research . Private equity advisory  
Exit strategy services . Performance improvement  
Valuations . Restructuring . Raising finance  
Tax structuring . Financial reporting

# Growth Services

The environment which businesses operate in is increasingly complex, therefore managing business growth, planning and staying competitive is critical. We offer an approach that is tailor-made and have designed and developed growth services to support business at each phase of its growth. With Saudi Vision 2030 and increased diversification within the Kingdom, the opportunities to drive the strategic growth agenda continue to increase.

Strategy services . Operational excellence  
Business intelligence . Analytics  
Technology Advisory . Outsourcing  
Robotic process automation

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# ZAKAT & TAX

Our experienced tax team not only support core compliance but are at the leading edge of transformation and operational resilience in respect of the tax landscape across Saudi Arabia.

Tax affairs are facing increasing scrutiny from regulators, communities and clients. Successful organisations need a proactive approach to tax to show how they are meeting their obligations. A positive tax strategy can also increase your reputation for openness and transparency amongst clients and communities; helping your business unlock its potential for growth.

As a major global accounting network, we provide the benefits of working with a respected global name, whilst maintaining in-depth local knowledge of the countries in which we operate.

We offer a range of solutions, whatever the size of your business or the challenges you are facing. We develop a strategy that helps you both understand and manage your tax liability in a transparent and ethical way.

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International tax . Tax due diligence . Double Tax Treaty



# MARKETING

Businesses have been challenged to remain relevant and externally prominent within their industry and chosen markets.

Consumer choice and buyer behaviours have all been impacted, which has developed further market and brand challenges for businesses. Furthermore, across Saudi Arabia and the wider GCC the ongoing policy reforms, economic development and emerging status has increased competition and complexity, which will require business leaders to be more agile, external market facing and ever more active to secure market share.

Through our strategic alliance we offer strategy, client service, digital and insight solutions to businesses that are shaping the future across the Middle East.

## Marketing Consulting

Businesses often invest time, effort and money in activities which serve a short-term purpose and often drive limited effect. We work with our clients to develop a strategic framework which drives value in the long-term.

Marketing consulting . Brand consulting  
Post-merger integration . Marketing outsourcing  
Events . Graphic design . Communication  
programmes . Content generation



# Customer Advisory

Published researchers have qualified those businesses who focus on delivering an exceptional client experience generate four times more revenue. We support our clients to think, build, act, measure and differentiate their client experience journeys.

Data analysis customer . Journey mapping  
Client journey mapping . Mystery customer service  
Assessment & advisory . Client satisfaction assessment  
Client & staff events . Client engagement plans

# Digital & Insights

We don't just deliver another marketing project but work to ensure we develop and drive efficiency which supports growth. We generate client and market centric content which resonates and drives value.

Social media audit & management  
Digital communication . E-commerce advisory  
Website audit & consultancy

## Mandip Dulay

Chief Marketing Officer  
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# Our culture and values.

Grant Thornton's culture is one of our most valuable assets and has steered us in the right direction for decades. Across the globe, we have committed to bringing our values to life every day and helping dynamic businesses unlock their potential. Driving an inclusive culture in Saudi Arabia as well as a distinctive culture, we have developed six core principles, known as our CLEARR values.

Across Saudi Arabia we aim to support local talent to thrive in a professional environment, therefore our commitment to Saudization remains steadfast. Our people represent a truly diverse combination of minds, cultures, and gender, which brings out the best in what we have to offer as a firm.

Alongside operating with our values, we are committed to caring for our people and the wider community in which we operate in, which is why we adopt sustainable practices where viable, encourage new tech solutions to renewable sources and promote the countries ambition of reducing its carbon footprint. Diversity helps us meet the demands of a changing world.

Founded on our six guiding principles, Growing Together in the community is Grant Thornton's commitment to community engagement. It advocates the impact each person can make by being passionately involved in our local community. Our people in Saudi Arabia have provided innovative, generous and resourceful services to our local community, which has made a real difference

## **Collaboration**

ask for help, give help,  
we work well together.

## **Leadership**

have courage and  
inspire others.

## **Excellence**

find a better way every time,  
we are not complacent.

## **Agility**

think broadly, act quickly,  
we thrive in change.

## **Responsibility**

use influence wisely, we  
own our actions.

## **Respect**

listen and understand, we  
create honest relationships.



**We are committed  
to embedding and  
reinforcing  
sustainable  
practices.**

Sustainability is now a major driver in the business world. Companies failing to address sustainability are failing not only themselves but future generations. We know that 'sustainability' is synonymous with 'opportunity' and that understanding sits at the heart of our business. Our people represent a rich pool of skill, talent and resource and together, we're addressing the biggest social, economic and environmental challenges of our time.



# Our commitment to sustainability.

## **Caring for our environment.**

In alignment with Saudi Arabia's zero emissions target, we too have made changes to our operational model in order to support this, including limited travel and exploring clean-tech solutions.

## **Unlocking opportunities for the next-gen.**

We work with institutes to support financial literacy across the country, whilst actively recruiting trainees and Saudi locals to encourage career development.

## **Supporting entrepreneurs.**

We work with start-ups and SMEs as solution providers and suppliers for our own business to continue building an eco-system, we also offer pro-bono solutions to encourage viable growth.

## **Creating value partnerships.**

We actively seek and evaluate partnership opportunities which drive sustainability across Saudi Arabia, whilst driving social and community change.



# Sharing insights which keep you moving beyond.

Grant Thornton Saudi Arabia is a member firm of Grant Thornton International, therefore you can be assured of global insights which support your business to move forward in a fast-paced and ever-changing world.

Within Saudi Arabia, we release regular whitepapers, blogs, thought leadership and technical alerts, which related to corporate, commercial and industry issues which are impacting businesses across Saudi Arabia.

Our recent and most regular Vision2030 blogs have enabled businesses to consider the transformation at large, along with the adaption which is required across the country.



LEADERSHIP BLOG

## The Need for a Transformational Mindset

[LEARN MORE](#)






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