

Local Content Excellence in Saudi Arabia

Building compliance, competitiveness, and long-term value

Saudi Arabia's economic transformation agenda has made Local Content a board-level priority. Regulatory expectations from the Local Content & Government Procurement Authority (LCGPA) now permeate every major tender, while state-owned enterprises and global investors increasingly evaluate suppliers on their localisation credentials. For companies operating in or entering the Kingdom, success depends on demonstrating the ability to grow the Saudi economy, develop national talent, and transfer meaningful knowledge.

Our Services

Insight-led audits that de-risk growth

Our Local Content audit service quantifies both company-level and project-level contributions, benchmarking you against regulatory thresholds and peer performance. We assess procurement spend, workforce nationalisation, R&D activity, technology transfer, and supplier development to deliver an accurate, defendable score. The resulting report not only meets the LCGPA but also identifies quick-win opportunities to enhance bids and investor presentations.

Our audits are tailored to meet the needs of:

- Company-level assessments: Evaluating end-to-end operations to establish your overall Local Content score and compliance level.
- Project-level audits: focused reviews of specific contracts or engagements to ensure alignment with client or regulatory expectations.

These independent audits provide a foundation for informed decision-making, stakeholder reporting, and effective risk mitigation.

Advisory that converts requirements into results

Beyond compliance, we work with leadership teams to embed Local Content as a source of competitive differentiation. Our consultants design phased localisation strategies that align national targets with your commercial objectives. We combine regulatory insight with industry experience to deliver:

- Compliance reviews.
- Strategic planning.
- System integration advisory.
- Performance improvement consulting.
- Improvement roadmap development.

Training that unlocks internal capability

Regulation evolves rapidly, and lasting success depends on empowered individuals. We deliver tailored workshops on-site, virtually, or in a hybrid format, reinforcing best-practice governance across finance, HR, supply chains, and project teams. We offer tailored training programmes designed for both technical and non-technical teams to:

- Build awareness of regulatory frameworks.
- Clarify roles and responsibilities across functions (procurement, HR, finance, etc.).
- Strengthen reporting practices and internal governance.
- Equip teams to drive continuous improvement across the value chain.



The global challenges facing businesses are unprecedented, and the untapped opportunities across Saudi Arabia are vast. This demands a different type of adviser. One willing to go beyond what's expected to deliver an experience that's more personal, agile, and proactive. That's Grant Thornton.

We are a global network with 73,000 passionate people in member firms in over 150 countries, with one common goal — to help you realise your ambitions in any environment. Across the GCC, our network is represented by 1,500 people across 10 offices. In Saudi Arabia, we are based in Riyadh, Jeddah and Khobar and have been in the market for over 40 years. Which is why we combine global scale and capability with local insights and understanding. So, whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realising stakeholder value, our firms have the assurance, tax, and advisory services to meet your needs.

Contact our team to discuss your Local Content requirements in Saudi Arabia.



Bandar Alfares
Principal and Head of
Local Content

M. +966 (0) 55 225 0661 E. balfares@sa.gt.com Bandar brings over 10 years of experience in audit, internal audit, tax, zakat, and advisory services, with a strong focus on due diligence, business valuation, and IFRS. He has also worked on financial investigations, legal reviews, and asset management projects, supporting public and private clients.

As the Local Content Leader for Grant Thornton Saudi Arabia, Bandar plays a key role in driving localisation and value creation initiatives in line with the Kingdom's Vision 2030. His extensive experience spans multiple industries, including oil & gas, manufacturing, pharmaceuticals, agriculture, and construction, enabling him to provide sector-specific insights and strategic financial solutions.

With a commitment to excellence, Bandar supports organisations in navigating complex financial and regulatory landscapes, ensuring compliance while optimising business performance.

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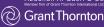
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